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New faces

UNIT GOALS •

- introducingyourself
- talking about yourself
- Introducing other people



Respond to the following questions:

- Have you tried introducing yourself first to someone you don't know?
- Have you introduced yourself to a fellow worker?
- Have you introduced someone to another person you know?

Introducing yourself

Dialogue

PAR

Helen: Drew:	Hello. Is this your first day? Yes. Uh My name is Drew Walsh. I'm joining the sales Departr	nont
Helen:	I'm Helen Yang. Call me Helen	nent.
Drew:	Nice to meet you Lucy.	
Helen:	Good to meet you too. Where are you from, Drew?	
Drew:	I'm from Phoenix, Arizona, but I've been living in	
	California since I was in college.	
Helen:	Oh. What did you study?	
Drew:	I majored in Economics. How long have you been here, Helen?	
Helen:	Seven years. I was in the Sales Department for six years,	
	now I'm in the Hum an Resources Department.	
Drew:	Oh	
Helen:	Anyway, nice to meet you. If you need anything, let me know	
Drew:	Sure, I'm looking forward to working here.	
Helen:	Bye.	•
Drew:	Bye.	3

Language focus

Fill in the appropriate words to complete each sentences A.Drew Walsh introduced himself.

- 1. My_____Drew Walsh.
- 2. ____Phoenix, Arizona.
- 3. <u>looking forward to</u>.

B. Helen Yang Introduced herself.

- 1.____Helen Yang._____Helen.
- 2._____the Human Resources Department.
- 3._____in the Sales Department for six years.

Communication Activity

Give the following information.

FILE CARD

Name:	Age:	
Country:	City:	
Work/Job:	Company:	
Tell something about yourself:		

Culture Focus

Answer the following questions.

Helen yang told Drew Walsh to call her "Helen" – her first name – not "Ms. Yang" – her last name.

use the first name or the last name with a title?

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B Introducing others and being introduced



PART

- A. Mr. Johnson, I'd like to introduce you to Luke Williams. Luke works in the Marketing Division of our company . Mr. Johnson is a Director of Oishie Industries.
- B. It's nice to meet you, Mr. Johnson.
- C. Nice to meet you too. How long have you been a International Foods, Mr. Williams?



Look at the stages of introducing two people. Write examples for each stage. Use your own name.



Culture focus

Read these questions and find the answers in the text below. Check your answers with a partner.

When you first meet someone, you may have a short conversation before exchanging names. However, when you introduce two people, give their names at the beginning of the conversation and also add information about each person to help them talk to each other.

If you are introduced to someone, use their name immediately. It will help you remember it.



Communication activity

Work in groups of three. Choose a business card each and use the information to introduce yourselves to each other to another group. Add extra information about each other.





Around the office

UNIT GOAL :

talking about things in the office talking about work places and locations

PEAKING PART

- 1. Which picture is like your office? Do any of these seems strange to you?
- 2. Which office would you not like top work in? Why?



PART A In the office



Look at the picture and label the things that you can see.



Read the conversation and fill up the blank spaces using the words on the box.

calculator	ruler	whiteout	pen
Hale:	Excuse me?		
Joan:	Sure.		
Hale:	I need someth called in Englis	ing but I don't know v sh.	vhat it's
Joan:	Umm.		
Hale:	It's for drawing	g a straight line.	
Joan:	Oh, you want_ I'll get it for yo	There's one u.	on my desk
Hale:	Thank you.		
Abby:		de a mistake on my re e white stuff to fix my	
Shane:	You mean cupboard. I'll	Sure. We keep i get you some.	t in the
Abby:	Thanks.		
Willie:	Can you help n	ne?	
Peter:	Sure.		
Willie:	I'm doing my e	xpense report and I n	
	•	a thing for adding nun	nbers
Peter:	with buttons a	nd screen. Sure. There's on	a over ther
	next to the fax		

Language focus

Look at the picture and use the preposition below to complete the sentence.

in behind near in front on

- 1. There is a computer_____the telephone.
- 2. The keyboard is _____the shelf.
- 3. The telephone is _____ the computer.
- 4. The file is _____the able.
- 5. The chair is _____the desk.



Communication Activity

Look at the picture and describe the location of the things using the prepositions below.

- 1. next to
- 2. in
- 3. in front of
- 4. near
- 5. behind
- 6. on



Draw your office and explain it. If by any chance, do you want to change some parts of your office? Why?





Work places and locations

Vocabulary



Misaki Natsumi and Kim Kobayashi work in Tokyo, which is in the eastern part of Japan.

A. Read about them and mark on the plan where they live.



Misaki Natsumi

My Home is I Tsukuba City which is about 100 km north of Tokyo. M office is in the outskirts in the eastern part of Tokyo.

My office is in Shinjuku area in the center of Tokyo. I live in the suburbs in the western part of Tokyo.



Kim Kobayash

B. Where do you live and work? Tell your partner.

Culture focus

- A. In many cities around the world, companies are moving to the outskirts of the city. Many workers re happy to live in the outskirts or in the country and drive to their new office. Is this happening in cities? In your country?
- B. Ask your colleagues where they would like to live and work and fill

in the questionnaire.

(Would like) to live/work in the	center	suburbs	outskirts	countryside	your region. Mark their answers on the map.
Example: You	work	×	×	live	

C. Where would you *not* like to live and work? Why mot? Discuss with a partner.



Kanda Motors Thailand now has a new factory producing cars for export to Australia and New Zealand The factory is located on the outskirts of Ayuttaya City, which is about 100 km north of Bangkok. They also have a factory producing cars in the south of Thailand near Hat Yai. Motorcycle production is at the Khon Kaen factory in the northeast in the region known as Esarn. The company's Head Office is in the suburbs of Bangkok in the east of the city. They also have a branch office in Chiang Mai in the north. They have showrooms in the center of most Tai cities.

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Now draw a rough map of

Communication activity

Look at the maps of Shanghai and China below. The maps show the location of Fizco work places in China.

Explain the locations to Student A.



Now listen to Student A explain the locations of Fizco in india.



Work with a partner. Write a paragraph explaining the locations of your company Then compare your paragraph with another pair.



Products and services

UNIT GOAL• describing what a company makes or provides

• comparing products and services

PEAKING PART

- 1. What does your company make?
- 2. What service does your company provide?
- 3. With a partner make a list



Explaining what a company does

Language focus

Look at these company names. Do they make products or provide services?

What products do they make? What services do they make? Talk about each company.







citibank



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Dialogue

Read the dialogs and fill up the blank spaces using the verbs bellow.

is has can



The Xerox XC-1875_____a black and white photocopier. It_____make 18 copies per minute and_____700 sheet paper capacity. It_____reduce copy size down to 64% or_____enlarge up to 156%. The basic model costs \$2733.



Mbanx Direct _____Canada's first direct bank. You _____ do your everyday banking transactions 24 hours a day, 365 days a year through your personal computer, telephone and ATM. With Mbanx, you _____speak to someone, no matter what time it is. Mbanx on-line _____ account information, money transfer and other services available to account holders. Please call 800 555 1111.

Communication Activity

Look at the information below. Make a sentence.

A. Describe the Sharp AR200 photocopier. Use the phrases below to help you.

It is... It as... It can... You can... It costs...

- Digital black and white copies (b/w)
- 20 pages per minute (ppm)
- 250 sheet paper tray

• \$1999



B. Describe Citibank's Citi Direct Internet Banking Service.

- No registration fees
- 24 hour a day PC making
- Available English or Japanese
- Buy and sell 13 foreign currencies on-line

citibank



Choose one of the companies in Language focus and write sentences about the products it makes and/or the services it provides.

PART B

Comparing products and services



Choose the correct words you think complete the following statements.



- 1. Asian Airways flies direct to more / fewer cities than any other airline.
- 2. Seats in economy class have less / more space so you can relax while you fly.
- Asian Airways offers a smaller / better choice of meals and drinks.

Language focus

Look at the brochures for these two cars. Compare them using the adjectives below.

Economical exciting		practical fast			expensive	
Boring	big	cheap	slow	att	ractive	



Starting from: \$36,664 Engine: 5VZ-FE 3.4 liter, V6, 24 valve, electronic fuel injection 183kw Fuel capacity: 70 liters Cargo capacity: rear seat up 1.262 m3, rear sear down 2.260 m3



Starting from: \$ 23,000 Engine: 5S-FE 2.2 liter, 16 valve electronic fuel injection 130 kw Fuel capacity: 60 liters Cargo capacity: 0.459 m3

Write your answers.



Read the information about three Bangkok hotels. a. Read the information's about the hotels.



The Amari Airport Hotel

This excellent hotel is connected by airconditioned walkway to Bangkok's International Airport, making it minutes away from one of Asia's busiest hubs. It's superior accommodation, wide range of restaurants and superb business convention facilities make it a popular choice with both business and leisure travellers. Rooms from US \$172 per night Airport: 300m, 5 mins walk Bangkok City Center: 25km, 25 to mins by train or shuttle bus

Complex,: 10 km, 10 mins by car

The Amari Boulevard



The Amari Boulevard Hotel is located in the heart of Bangkok's commercial and shopping district with immediate access to the airport expressway. In the immediate area of the hotel a lively and colorful night market sells a rich variety of souvenirs, clothes and Thai handicrafts. Crib and childcare service available. Airport: 27 km, 25 to 40 mins by car Shopping district: immediate area Queen Sirikit Convention Center: 2km, 10 mins by car

The Amari Watergate



Minutes from the World Trade Center and good for sightseeing, shopping and nightlife, This hotel could not have a better location. The excellent accommodation and facilities, which include a selection of fine restaurants, a business centre and a fitness centre make this hotel an exceptional choice for a Bangkok base. Rooms fro US \$184 per night Airport: 24km, 25 mins by car, train or shuttle bus

World Trade Center: 500m, 25 – 40 mins walk Queen Sirikit Convention Center: 8km, 20mins by car.

Useful Language

The Amari... is better for Wendy Ho Because it has... It is cheaper than... There is a pool... It is nearer the shop than...

b. With your partner, compare the hotels and decide which would be best for these visitors to Bangkok.

Make notes about your choices. Explain your choices to the class.

Mr. and Mrs. Bertrand Fischer Mr. and Mrs. Fischer are from Germany . They will visit Bangkok for one week on vacation. They have two children aged three and five. They want to go sightseeing and shopping.

Ms. Wendy Ho Ms. Ho is the Marketing Director of a company based in Hongkong. She will visit Bangkok for only two days and her schedule is very busy. She will visit her company's distributors in Thailand. She is worried about getting caught in the Bangkok traffic.

Mr. Vijai Shah Mr. Shah is from India. He want to stay in Bangkok for one week to go shopping and enjoy the restaurants and bars at night.



Identify you major competitor. Compare your products and services with theirs. Fill in the information in the table.

Competitor	Product / Services			

Review

Vocabulary 1 - Prepositions

Choose five things in the classroom. Write a sentence for each. Say where it is. Use the prepositions from the list below.

	on	in	near	above	next to	behind	under	in front of	
1.									
2.									
3. ⊿									
4. 5.									

Now work in pairs. Read our sentence, but don't tell your partner what the thing is. Your partner will try to guess what it is. Then change roles.

Language 1- Introduction

A. Complete the following sentence with the correct preposition.

- 1. This is Mr. Chan . Mr. Chan is the CEO Mediation Corp.
- 2. Those two people are Linda and Paul. Linda and Paul work______the accounts department.
- 3. I work_____XYZ Ltd. XYZ is a computer company. XYZ's Head Office is _____Beijing.
- 4. I am a Sales representative _____ Thaiway Company. The Sales representative travel to many countries.
- 5. My office is the suburbs of Hanoi. My office is very modern.
- 6. My company is American. The Head Office is _____New York. I work _____ the Kuala Lumpur office. My office is very busy. 20

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